

	2015		2016		2017		2018		2019		2020	
All 7(A)	\$ 16,639,906,400		\$ 17,759,347,143		\$ 19,029,590,900		\$ 19,174,214,900		\$ 17,594,803,300		\$ 15,412,028,000	
Ethnicity												
All Minority	\$ 4,695,669,900	28%	\$ 5,263,302,300	30%	\$ 5,929,334,400	31%	\$ 6,092,685,500	32%	\$ 5,575,657,400	32%	\$ 4,486,577,800	29%
AMERICAN INDIAN	\$ 99,507,700	1%	\$ 91,795,100	1%	\$ 97,369,500	1%	\$ 139,094,800	1%	\$ 124,407,800	1%	\$ 77,836,200	1%
ASIAN OR PACIFI	\$ 3,353,860,000	20%	\$ 3,823,987,700	22%	\$ 4,297,717,500	23%	\$ 4,294,270,000	22%	\$ 3,819,758,000	22%	\$ 3,078,953,000	20%
BLACK	\$ 328,117,800	2%	\$ 363,157,200	2%	\$ 463,957,400	2%	\$ 545,295,000	3%	\$ 554,473,600	3%	\$ 401,149,800	3%
HISPANIC	\$ 914,184,400	5%	\$ 984,362,300	6%	\$ 1,066,712,000	6%	\$ 1,114,025,700	6%	\$ 1,077,018,000	6%	\$ 873,952,600	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ 3,578,000	0%	\$ -	0%	\$ -	0%	\$ 54,686,200	0%
UNDETERMINED	\$ 2,308,867,500	14%	\$ 2,550,589,643	14%	\$ 3,001,536,300	16%	\$ 3,276,478,200	17%	\$ 3,413,931,800	19%	\$ 3,741,254,900	24%
WHITE	\$ 9,635,369,000	58%	\$ 9,945,455,200	56%	\$ 10,098,720,200	53%	\$ 9,805,051,200	51%	\$ 8,605,214,100	49%	\$ 7,184,195,300	47%
Gender												
Not Reported	\$ -	0%	\$ 64,000	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 2,750,109,900	17%	\$ 2,816,966,100	16%	\$ 2,935,500,600	15%	\$ 2,915,123,800	15%	\$ 2,465,881,000	14%	\$ 2,081,236,600	14%
Female Owned more than 50%	\$ 2,159,455,300	13%	\$ 2,525,963,643	14%	\$ 2,705,861,800	14%	\$ 2,614,886,100	14%	\$ 2,410,382,700	14%	\$ 2,046,138,100	13%
Male Owned	\$ 11,730,341,200	70%	\$ 12,416,353,400	70%	\$ 13,388,228,500	70%	\$ 13,644,205,000	71%	\$ 12,718,539,600	72%	\$ 11,284,653,300	73%
Business Age												
Existing or more than 2 years old	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 8,238,456,200	47%	\$ 7,334,773,700	48%
New Business or 2 years or less	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 2,653,000	0%	\$ 715,838,000	5%
Startup, Loan Funds will Open Business	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 3,010,328,100	17%	\$ 2,342,791,100	15%
Change of Ownership	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 4,187,475,000	24%	\$ 3,805,841,400	25%
Veteran	\$ 835,831,100	5%	\$ 818,686,800	5%	\$ 747,859,000	4%	\$ 711,827,200	4%	\$ 693,308,200	4%	\$ 513,156,800	3%
Rural	\$ 2,931,892,300	18%	\$ 3,136,611,800	18%	\$ 3,181,958,500	17%	\$ 3,098,394,600	16%	\$ 2,656,028,900	15%	\$ 2,508,706,300	16%
Urban	\$ 13,708,014,100	82%	\$ 14,622,735,343	82%	\$ 15,847,632,400	83%	\$ 16,075,820,300	84%	\$ 14,938,774,400	85%	\$ 12,903,321,700	84%
Export	\$ 963,810,400	6%	\$ 1,016,207,800	6%	\$ 1,498,947,800	8%	\$ 794,904,900	4%	\$ 726,603,700	4%	\$ 563,171,900	4%
CAPLine	\$ 338,551,300	2%	\$ 247,490,600	1%	\$ 215,309,000	1%	\$ 249,975,000	1%	\$ 209,806,900	1%	\$ 190,697,200	1%
PLP	\$ 10,281,496,300	62%	\$ 11,273,733,543	63%	\$ 13,473,857,100	71%	\$ 14,194,000,400	74%	\$ 13,280,689,400	75%	\$ 11,545,242,100	75%
Express	\$ 1,662,609,300	10%	\$ 1,652,945,500	9%	\$ 1,586,010,800	8%	\$ 1,527,371,600	8%	\$ 1,327,689,300	8%	\$ 1,175,022,800	8%
Community Advantage	\$ 74,308,900	0%	\$ 92,549,000	1%	\$ 101,478,100	1%	\$ 111,328,300	1%	\$ 103,207,800	1%	\$ 66,791,600	0%
\$150K and Under	\$ 1,692,776,100	10%	\$ 1,713,800,843	10%	\$ 1,713,365,200	9%	\$ 1,638,806,600	9%	\$ 1,368,111,600	8%	\$ 1,004,183,400	7%
>\$150K - \$350K	\$ 1,928,595,400	12%	\$ 2,058,410,800	12%	\$ 2,075,508,100	11%	\$ 2,097,079,700	11%	\$ 2,116,815,500	12%	\$ 1,645,493,100	11%
>\$350K - \$2M	\$ 7,974,875,800	48%	\$ 8,331,127,300	47%	\$ 8,724,671,100	46%	\$ 8,430,977,600	44%	\$ 7,668,307,900	44%	\$ 6,777,034,500	44%
>\$2M	\$ 5,043,659,100	30%	\$ 5,656,008,200	32%	\$ 6,516,046,500	34%	\$ 7,007,351,000	37%	\$ 6,441,568,300	37%	\$ 5,985,317,000	39%

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	2015		2016		2017		2018		2019		2020	
All 7(A)	46,333		48,459		46,618		45,838		39,758		31,675	
Ethnicity												
All Minority	11,154	24%	12,492	26%	12,025	26%	12,042	26%	10,710	27%	8,110	26%
AMERICAN INDIAN	336	1%	314	1%	331	1%	324	1%	286	1%	231	1%
ASIAN OR PACIFI	5,779	12%	6,266	13%	6,025	13%	5,901	13%	5,108	13%	3,720	12%
BLACK	1,497	3%	1,771	4%	1,853	4%	1,987	4%	1,764	4%	1,372	4%
HISPANIC	3,542	8%	4,141	9%	3,814	8%	3,830	8%	3,552	9%	2,683	8%
MULTI-GROUP	-	0%	-	0%	2	0%	-	0%	-	0%	104	0%
UNDETERMINED	6,131	13%	6,048	12%	6,293	13%	6,614	14%	7,098	18%	6,096	19%
WHITE	29,048	63%	29,919	62%	28,300	61%	27,182	59%	21,950	55%	17,469	55%
Gender												
Not Reported	-	0%	1	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	6,732	15%	6,696	14%	6,353	14%	6,099	13%	5,173	13%	3,962	13%
Female Owned more than 50%	8,111	18%	8,949	18%	8,455	18%	8,138	18%	6,968	18%	5,621	18%
Male Owned	31,490	68%	32,813	68%	31,810	68%	31,601	69%	27,617	69%	22,092	70%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	21,256	53%	17,195	54%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	3	0%	1,548	5%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	6,461	16%	4,906	15%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	4,696	12%	3,913	12%
Veteran	2,228	5%	2,419	5%	2,499	5%	2,277	5%	1,931	5%	1,522	5%
Rural	8,200	18%	8,381	17%	7,947	17%	7,715	17%	6,387	16%	5,777	18%
Urban	38,133	82%	40,078	83%	38,671	83%	38,123	83%	33,371	84%	25,898	82%
Export	1,186	3%	1,222	3%	1,784	4%	680	1%	641	2%	443	1%
CAPLine	470	1%	350	1%	301	1%	268	1%	243	1%	203	1%
PLP	11,451	25%	12,585	26%	18,189	39%	19,860	43%	18,316	46%	13,942	44%
Express	24,108	52%	25,158	52%	22,026	47%	21,464	47%	17,358	44%	14,375	45%
Community Advantage	583	1%	739	2%	770	2%	801	2%	737	2%	469	1%
\$150K and Under	27,920	60%	29,207	60%	26,550	57%	25,853	56%	20,684	52%	15,870	50%
>\$150K - \$350K	7,449	16%	7,794	16%	7,867	17%	7,997	17%	8,056	20%	6,220	20%
>\$350K - \$2M	9,312	20%	9,627	20%	10,140	22%	9,781	21%	9,001	23%	7,762	25%
>\$2M	1,652	4%	1,831	4%	2,061	4%	2,207	5%	2,017	5%	1,823	6%

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	2015			2016			2017			2018			2019			2020		
All 504	\$	3,234,935,000		\$	3,457,926,000		\$	3,953,675,000		\$	3,511,260,000		\$	3,743,817,000		\$	4,303,864,000	
Ethnicity																		
All Minority	\$	889,634,000	28%	\$	990,987,000	29%	\$	1,125,637,000	28%	\$	971,584,000	28%	\$	992,904,000	27%	\$	1,081,883,000	25%
AMERICAN INDIAN	\$	7,814,000	0%	\$	15,407,000	0%	\$	3,479,000	0%	\$	3,315,000	0%	\$	8,263,000	0%	\$	4,155,000	0%
ASIAN OR PACIFI	\$	556,664,000	17%	\$	641,554,000	19%	\$	827,449,000	21%	\$	702,166,000	20%	\$	661,235,000	18%	\$	663,150,000	15%
BLACK	\$	115,726,000	4%	\$	119,937,000	3%	\$	81,107,000	2%	\$	51,845,000	1%	\$	52,614,000	1%	\$	69,767,000	2%
HISPANIC	\$	209,430,000	6%	\$	214,089,000	6%	\$	213,602,000	5%	\$	214,258,000	6%	\$	270,792,000	7%	\$	309,869,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	34,942,000	1%
UNDETERMINED	\$	339,210,000	10%	\$	355,568,000	10%	\$	515,883,000	13%	\$	664,317,000	19%	\$	720,172,000	19%	\$	1,110,211,000	26%
WHITE	\$	2,006,091,000	62%	\$	2,111,371,000	61%	\$	2,312,155,000	58%	\$	1,875,359,000	53%	\$	2,030,741,000	54%	\$	2,111,770,000	49%
Gender				\$	-													
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	31,599,000	1%	\$	60,995,000	2%	\$	399,873,000	10%	\$	757,100,000	22%	\$	780,386,000	21%	\$	852,326,000	20%
Female Owned more than 50%	\$	398,307,000	12%	\$	399,146,000	12%	\$	403,607,000	10%	\$	314,663,000	9%	\$	398,183,000	11%	\$	433,296,000	10%
Male Owned	\$	2,805,029,000	87%	\$	2,997,785,000	87%	\$	3,150,195,000	80%	\$	2,439,497,000	69%	\$	2,565,248,000	69%	\$	3,018,242,000	70%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,724,439,000	73%	\$	3,389,863,000	79%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,987,000	0%	\$	30,946,000	1%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	624,944,000	17%	\$	696,897,000	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	23,765,000	1%	\$	104,921,000	2%
Veteran	\$	87,851,000	3%	\$	108,652,000	3%	\$	94,258,000	2%	\$	61,177,000	2%	\$	51,004,000	1%	\$	128,086,000	3%
Rural	\$	397,069,000	12%	\$	413,027,000	12%	\$	480,555,000	12%	\$	463,293,000	13%	\$	488,348,000	13%	\$	596,483,000	14%
Urban	\$	2,837,866,000	88%	\$	3,044,899,000	88%	\$	3,473,120,000	88%	\$	3,047,967,000	87%	\$	3,255,469,000	87%	\$	3,707,381,000	86%
Export	\$	171,218,000	5%	\$	157,436,000	5%	\$	57,609,000	1%	\$	56,128,000	2%	\$	51,593,000	1%	\$	85,941,000	2%
\$150K and Under	\$	45,989,000	1%	\$	44,693,000	1%	\$	49,767,000	1%	\$	41,077,000	1%	\$	40,160,000	1%	\$	45,067,000	1%
>\$150K - \$350K	\$	321,771,000	10%	\$	292,745,000	8%	\$	328,613,000	8%	\$	304,444,000	9%	\$	308,315,000	8%	\$	326,999,000	8%
>\$350K - \$2M	\$	1,944,235,000	60%	\$	1,933,494,000	56%	\$	2,216,241,000	56%	\$	1,947,923,000	55%	\$	2,177,882,000	58%	\$	2,535,750,000	59%
>\$2M	\$	922,940,000	29%	\$	1,186,994,000	34%	\$	1,359,054,000	34%	\$	1,217,816,000	35%	\$	1,217,460,000	33%	\$	1,396,048,000	32%

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	2015		2016		2017		2018		2019		2020	
All 504	4,451		4,345		4,872		4,343		4,588		5,175	
Ethnicity												
All Minority	1,028	23%	1,023	24%	1,126	23%	1,001	23%	1,066	23%	1,125	22%
AMERICAN INDIAN	12	0%	14	0%	7	0%	11	0%	9	0%	12	0%
ASIAN OR PACIFI	527	12%	513	12%	659	14%	555	13%	559	12%	523	10%
BLACK	161	4%	160	4%	108	2%	90	2%	87	2%	110	2%
HISPANIC	328	7%	336	8%	352	7%	345	8%	411	9%	437	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	43	1%
UNDETERMINED	379	9%	386	9%	490	10%	631	15%	710	15%	1,170	23%
WHITE	3,044	68%	2,936	68%	3,256	67%	2,711	62%	2,812	61%	2,880	56%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	43	1%	64	1%	543	11%	1,088	25%	1,164	25%	1,204	23%
Female Owned more than 50%	660	15%	678	16%	683	14%	516	12%	588	13%	625	12%
Male Owned	3,748	84%	3,603	83%	3,646	75%	2,739	63%	2,836	62%	3,346	65%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	3,547	77%	4,240	82%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	1	0%	39	1%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	633	14%	712	14%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	25	1%	106	2%
Veteran	163	4%	175	4%	155	3%	119	3%	85	2%	156	3%
Rural	662	15%	686	16%	783	16%	735	17%	797	17%	924	18%
Urban	3,789	85%	3,659	84%	4,089	84%	3,608	83%	3,791	83%	4,251	82%
Export	173	4%	136	3%	44	1%	50	1%	45	1%	67	1%
\$150K and Under	415	9%	414	10%	440	9%	361	8%	351	8%	396	8%
>\$150K - \$350K	1,300	29%	1,180	27%	1,334	27%	1,230	28%	1,227	27%	1,324	26%
>\$350K - \$2M	2,433	55%	2,377	55%	2,667	55%	2,366	54%	2,615	57%	3,015	58%
>\$2M	303	7%	374	9%	431	9%	386	9%	395	9%	440	9%

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	2015			2016			2017			2018			2019			2020		
All Community Advantage	\$	74,308,900		\$	92,549,000		\$	101,478,100		\$	111,328,300		\$	103,207,800		\$	66,791,600	
Ethnicity																		
All Minority	\$	23,511,700	32%	\$	30,001,100	32%	\$	34,194,800	34%	\$	40,522,100	36%	\$	40,536,800	39%	\$	26,226,900	39%
AMERICAN INDIAN	\$	775,000	1%	\$	350,000	0%	\$	495,000	0%	\$	1,278,400	1%	\$	1,175,000	1%	\$	940,500	1%
ASIAN OR PACIFI	\$	5,877,200	8%	\$	6,042,300	7%	\$	9,166,400	9%	\$	10,378,800	9%	\$	7,880,400	8%	\$	7,255,900	11%
BLACK	\$	8,612,200	12%	\$	11,530,500	12%	\$	13,152,400	13%	\$	11,644,000	10%	\$	13,573,300	13%	\$	9,708,900	15%
HISPANIC	\$	8,247,300	11%	\$	12,078,300	13%	\$	11,381,000	11%	\$	17,220,900	15%	\$	17,908,100	17%	\$	8,201,600	12%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	120,000	0%
UNDETERMINED	\$	5,474,500	7%	\$	4,531,000	5%	\$	4,995,200	5%	\$	9,834,100	9%	\$	10,293,400	10%	\$	9,090,100	14%
WHITE	\$	45,322,700	61%	\$	58,016,900	63%	\$	62,288,100	61%	\$	60,972,100	55%	\$	52,377,600	51%	\$	31,474,600	47%
Gender				\$	-		\$	-		\$	-		\$	-		\$	-	
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	12,003,900	16%	\$	13,681,100	15%	\$	17,479,200	17%	\$	17,819,900	16%	\$	17,654,200	17%	\$	9,790,900	15%
Female Owned more than 50%	\$	20,859,400	28%	\$	28,239,100	31%	\$	28,761,800	28%	\$	32,379,700	29%	\$	32,578,200	32%	\$	16,966,900	25%
Male Owned	\$	41,445,600	56%	\$	50,628,800	55%	\$	55,237,100	54%	\$	61,128,700	55%	\$	52,975,400	51%	\$	40,033,800	60%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	37,585,400	36%	\$	27,817,900	42%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,660,100	2%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	44,360,200	43%	\$	22,570,600	34%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	9,543,800	9%	\$	8,548,400	13%
Veteran	\$	4,674,500	6%	\$	7,392,600	8%	\$	9,449,900	9%	\$	10,855,600	10%	\$	9,200,000	9%	\$	6,439,900	10%
Rural	\$	9,265,700	12%	\$	9,691,500	10%	\$	12,598,000	12%	\$	12,478,500	11%	\$	10,446,200	10%	\$	8,918,100	13%
Urban	\$	65,043,200	88%	\$	82,857,500	90%	\$	88,880,100	88%	\$	98,849,800	89%	\$	92,761,600	90%	\$	57,873,500	87%
\$150K and Under	\$	40,593,700	55%	\$	53,132,900	57%	\$	54,580,900	54%	\$	53,924,000	48%	\$	45,111,300	44%	\$	31,263,500	47%
>\$150K - \$250K	\$	33,715,200	45%	\$	39,416,100	43%	\$	46,897,200	46%	\$	57,404,300	52%	\$	58,096,500	56%	\$	35,528,100	53%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	583		739		770		801		737		469	
Ethnicity												
All Minority	208	36%	253	34%	254	33%	295	37%	285	39%	183	39%
AMERICAN INDIAN	6	1%	3	0%	4	1%	9	1%	6	1%	10	2%
ASIAN OR PACIFI	49	8%	52	7%	57	7%	69	9%	55	7%	48	10%
BLACK	70	12%	100	14%	105	14%	90	11%	97	13%	71	15%
HISPANIC	83	14%	98	13%	88	11%	127	16%	127	17%	53	11%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	1	0%
UNDETERMINED	38	7%	34	5%	40	5%	64	8%	87	12%	67	14%
WHITE	337	58%	452	61%	476	62%	442	55%	365	50%	219	47%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	91	16%	116	16%	-	0%	127	16%	128	17%	65	14%
Female Owned more than 50%	176	30%	237	32%	-	0%	252	31%	237	32%	132	28%
Male Owned	316	54%	386	52%	-	0%	422	53%	372	50%	272	58%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	284	39%	203	43%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	11	2%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	311	42%	159	34%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	60	8%	50	11%
Veteran	43	0%	57	8%	71	9%	80	10%	70	9%	45	10%
Rural	67	11%	77	10%	106	14%	101	13%	79	11%	61	13%
Urban	516	89%	662	90%	664	86%	700	87%	658	89%	408	87%
\$150K and Under	435	75%	566	77%	564	73%	546	68%	475	64%	310	66%
>\$150K - \$250K	148	25%	173	23%	206	27%	255	32%	262	36%	159	34%

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